

- *Spotlight Project*
- *K-B Sparks*
- *K-B Milestones*
- *K-B Toy Drive*

## Challenging Times



According to the *Associated General Contractors of America*, Chicago experienced the steepest decline of construction jobs nationwide in 2010. Chicago lost over 20,000 construction jobs and was followed by Las Vegas and Los Angeles, suggesting that recovery may take longer in these markets. In 2000, IBEW Local 134 recorded over 23 million man-hours. In 2010, that number was 10.5 million: a drop of over 50%! Needless to say, construction contractors are faced with challenges never before seen in our generation.

The most difficult problem, whether you are the president of General Electric or a self-employed entrepreneur, is how to cut costs without affecting customer service. At the same time, it is imperative to continue to invest in the technology that will keep your company ahead of the competition. It is a problem that requires input from all phases of your operation. At Kelso-Burnett, we've continued to tighten our belt by eliminating or restructuring every cost item that would not compromise customer service. Oftentimes this requires employee cross-training and multi-tasking in order to share responsibilities related to meeting our most important goal – customer satisfaction.

We have also continued to invest in both new and upgraded technologies. Last year Kelso-Burnett implemented a new

software (Viewpoint) that will streamline our accounting, project management and document imaging process. We have also expanded our use of Building Information Modeling (BIM) and implemented Trimble technology with great success at the new Des Plaines Casino project site. We will continue to seek ways to exceed our customers' expectations and position ourselves to meet the demands of an improving economy.

– *Brad Weir, President & CEO*

### Our Chicago Office has Officially Relocated

PLEASE UPDATE YOUR OFFICE RECORDS  
WITH OUR NEW CHICAGO OFFICE ADDRESS

**CHICAGO OFFICE MAILING ADDRESS:**

311 S. WACKER DRIVE, SUITE 3950  
CHICAGO, ILLINOIS 60606

PH: 312-922-2610 • FX: 312-922-2629

**CHICAGO OFFICE CONTACTS:**

**KELSO-BURNETT CO. — PAUL BROWN**  
VICE PRESIDENT & BRANCH MANAGER

**KB ADVANCED TECHNOLOGIES — RON ROEDER**  
VICE PRESIDENT & BRANCH MANAGER

**KELSO-BURNETT CO.**  
Leaders in Electrical Contracting Since 1908

**Advanced Technologies**

[www.kelso-burnett.com](http://www.kelso-burnett.com)

## Kelso-Burnett Co. illuminates Ernst & Young's LEED Gold Chicago Office

Recently, Kelso-Burnett Co. worked with Clune Construction to complete the interior build-out of Ernst & Young's new LEED Gold Certified office space at 155 N. Wacker Drive in Chicago, Illinois. Ernst & Young took floors 20-26 in the 46-story office tower, which was developed by John Buck Company, designed by Goettsch Partners, and constructed in 2009, achieving a LEED Gold Certification shortly after its doors were opened. Ernst & Young LLP is one of the largest professional services providers in the world and is a global leader in assurance, tax, transaction, advisory services, and strategic growth markets. The company has member firms in more than 140 countries and employs over 141,000 people worldwide. Additionally, Ernst & Young is known as one of the "Big Four" auditors and was ranked the 9th largest private company in the U.S. by *Forbes* magazine in 2010.

Contracted through Clune Construction, Kelso-Burnett Co. completed various electrical installations to the seven-floor, 191,000-square-foot office build-out. The K-B team, consisting of 35 electricians during the peak of construction, installed over 3,300 light fixtures, over 200 occupancy sensors, and a state-of-the-art Crestron Lighting Control System that utilizes daylight harvesting – all contributing to the U.S. Green Building Council's (USGBC) decision to award Ernst & Young's new office space with a LEED Gold Certification. Additionally, Kelso-Burnett Co. exceeded the requested 37% Minority Business Enterprises (MBE) and/or Women Business Enterprises (WBE) participation requirement by meeting nearly a 40% MBE/WBE project participation.

Overall, the entire project took 17,500 man-hours to complete within a five-month schedule. The short project delivery schedule produced

extreme challenges and commitments from all of the trades involved, but the project was delivered on schedule and under budget.

Project team leader Blake Brasher of Clune Construction stated, "The project included implementation of the new Ernst & Young branding standards. Kelso's cooperation and successful installation prompted our client to refer to this project as the most successful large project they had ever been involved in anywhere. Our Ernst & Young project has been included as a finalist project submitted for contractor of the year in the annual Chicago Real Estate Food Depository Awards."

Special thanks to Clune Construction's project team, headed by Vice President and Senior Project Manager Patrick Hayes, Project Managers Sean Clune and Sal Gargano, Partner and Project Superintendent Blake Brasher, and Superintendent Bill Bourke. Together, they worked impeccably with Kelso-Burnett's project team led by Chicago Division Manager Lou Longo, assisted by Division Manager Mark Weir, and executed by General Foreman Dan Richmond. We'd also like to thank Project Manager Joe Zobel of Clune Construction, and Mechanical Engineer Javier Garcia of Environmental Systems Design (ESD), who served as the project's *Commissioning Agent*. Both Javier Garcia and Joe Zobel worked diligently with the commissioning phase of the project to ensure that the finished facility operated

as initially intended. Thanks again to the Clune Construction project team for their help with developing this article, and last but not least, thanks particularly to Victoria Kim, Area Director of Design & Construction for Ernst & Young LLP for overseeing construction and directly contributing to the success of Ernst & Young's large office build-out.



## K-B Sparks



### Bob Casey

Congratulations to Bob Casey and his wife, Stephanie, who received an early Christmas present by becoming proud parents of their first child—a 7-pound baby girl, Isabella Mary Casey—on the morning of

December 23, 2010. Bob is currently a Purchasing Assistant out of Kelso-Burnett's Rolling Meadows office.



### Dan Maimonis

Congratulations to Dan Maimonis, his wife Rachel, and his firstborn child Diana for welcoming a new member to their family. At 10:00AM on December 14, 2010, a healthy 8-pound, 2-ounce Dylan Martin

Maimonis became the newest addition to the Maimonis household. Dan currently works as the Director of Estimating & Preconstruction and Division Manager out of Kelso-Burnett's Rolling Meadows office.



### Jim Kostek's Retirement Party

In the last issue of the *Kelso-Kurrents*, CEO and Board Chairman Jim Kostek announced his plans to retire from Kelso-Burnett Co. in 2011. On December 15, 2010, Kelso-Burnett hosted a retirement

party for Jim at Rosebud's "Old World Italian" Restaurant in Schaumburg, Illinois. Over 50 customers and past and present K-B employees enjoyed a night of camaraderie, reminiscing, and laughter to give Jim a proper sendoff to his new adventures.

Jim Kostek worked for K-B for nearly 40 years, from September of 1971 to December of 2010. He served as the Secretary-Treasurer of Kelso-Burnett in 1981 and was named Executive Vice President in 1993. Jim served as President of Kelso-Burnett Co. from 1997 through 2004 and was elected as Chairman of the Board & Chief Executive Officer (CEO) in 2005. Additionally, he will continue to serve as Director of Kelso-Burnett Co. and a Trustee of K-B's ESOP to ensure its continued success over the coming years.

All of us at Kelso-Burnett wish Jim Kostek success in his retirement and success in all of his future endeavors. Thanks, Jim, for all the great memories and for your contributions toward making Kelso-Burnett the company it is today.

## Terry Butz Scholarship

In 2002, Kelso-Burnett Co. established a scholarship in honor of Terry Butz, who served as President of Kelso-Burnett Co. from 1987-1997. The Terry Butz Scholarship Fund serves as a means to provide present and future students with funding for higher education. To date, we have given out 99 scholarships to sons, daughters, grandsons, and granddaughters of Kelso-Burnett Co., KB Advanced Technologies, and Contech MSI Co. employees.



We are happy to announce and congratulate the 2010 recipients of the Terry Butz Scholarship Fund. They are:

### Scholarship Recipient

Lindsay Callanan  
Don Hardin  
Kevin Foli  
Christopher Formosa  
Brittany Hoste  
Katie Korbas  
Michael Lucente  
Lauren Mruk  
Jessica Rosales  
Melissa Sedlack  
Mary Sedlack  
Michael Silvestri  
Erika Alton  
Alyssa Szyal  
Bryn Walsh

### K-B Employee

Tim Callanan  
Laurie Conglianese  
Michael Foli  
Pete Formosa  
Nan Hoste  
Greg Korbas  
Antonio Lucente  
Jeff Mruk  
Edgar Rosales  
Steve Sedlack  
Steve Sedlack  
Greg Silvestri  
Vince Staszak  
John Szyal  
Michael Walsh

Applicants each submitted a resume and a short essay that described their personal attitudes and values. Scholarships were for various amounts up to \$1,000.

We thank all those who applied and wish this past year's Butz Scholars continued success in their studies.



## *K-B Milestones*

On November 18, 2010, the Museum of Science & Industry announced that Kelso-Burnett's past project with Norcon, Inc., *Science Storms*, was awarded a THEA Award for Outstanding Achievement by the Themed Entertainment Association (TEA). Christopher Wilson, who is Senior Project Manager at the Museum of Science & Industry, explained in a letter to the project team via email, "The THEA is internationally recognized as the equivalent of an Oscar in the themed entertainment and experience design industries. Each year over one hundred highly qualified projects from all over the world compete for a limited number of awards, and we are very proud to count ourselves among the winners for 2010." Congratulations to all involved for the continued success of the *Science Storms* exhibit.



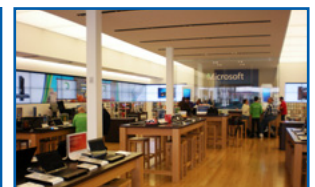
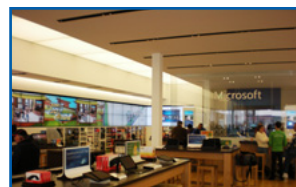
## *KB Advanced Technologies helps Microsoft Corporation Kinect™ with its customers*

On November 4, 2010, Microsoft Corporation and celebrities such as Chicago Bear Devin Hester, artist Colbie Caillat, and Chicago Cub legend Ernie Banks joined hundreds of people to celebrate the grand opening of Microsoft's fifth retail store. The grand opening of the new 4,400-square-foot Microsoft Store in Oakbrook Center coincided with the arrival of Microsoft's newest gaming system, Xbox Kinect. This hands-on store offers customers Microsoft products and services such as Windows phones, Xbox products, Microsoft PCs with Windows 7, and much more. Four Xbox remote podiums located throughout the store allow customers to preview new games and software, while a center 103-inch touch screen monitor is used for the new Kinect gaming system. The decorative walls of the new store consist of 112 42-inch flat panel video monitors that depict large video presentations of Microsoft products and services, and serve as a demonstration space to customers.

The kinetic force behind Microsoft's latest store and their revolutionary controller-free Xbox gaming demonstration space was KB Advanced Technologies (KBAT), IBEW, and national BICSI technology partner Staley Incorporated. KBAT project Foreman Chris Lamparski, IBEW Apprentice Jeff Wozniak, and KBAT Journeymen Mario Nunez and Brian Burke worked to complete the project on schedule for the practice "Go Live Week." KBAT Journeyman Jason Money and KBAT Apprentices Mark Kral and Ricky Arzu assisted with move-in support by commissioning laptops and installing point-of-sale credit card readers.

Over the duration of the 1,200-hour project, KBAT Technicians installed 288 Enhanced Category 6 cable runs used to control a 4-screen section of the video wall called a quad. Also installed were 156 strands of fiber optic cabling to distribute video images and cabling for access control card readers and cameras. Traditional and new Kinect game controllers were wired from the Head-End Server Room to the store's demonstration areas. Additionally, the KBAT team installed over 100 Enhanced Category 6 cables to serve the on-site Tech Room used for custom computer configurations and repairs. Last but not least, the KBAT team installed and aligned the store's sound system, the laptop display tables, and the Xbox gaming podiums, contributing to the successful grand opening of Microsoft's fifth retail store.

A few days after the Oakbrook Center Microsoft Store opened, Microsoft Corporation announced the opening of a new store at the Mall of America outside of Minneapolis, Minnesota. Other store locations include one in Arizona, two in California, one in Colorado, and the recent opening of Microsoft Corporation's 7th store in Washington – the state of Microsoft Corporation's inception in 1975.



## K-B Toy Drive

Thank you to all those people who helped out in Kelso-Burnett's 8th Annual K-B Christmas Toy Drive. Since the inception of this operation eight years ago, we have had a steady increase in donations, and we once again managed to go above and beyond. Even in these very difficult economic times, you still found the means to reach out to those less fortunate. The K-B Toy Drive helped ensure that this Christmas was a very memorable one for many children and their families.

This year's Kelso-Burnett Christmas Toy Drive collected over 200 toys, books, games and clothing items, as well as nearly \$880 in monetary donations. With the money that was collected, we were able to purchase more than 200 toys, sweaters, scarves, socks, coats, and purses. We also bought food supplies to provide a holiday meal for 16 needy families.

This year, close to one-fourth of the toys were given to Taproot Foundation, an organization that supports inner-city families. The remaining items were distributed to many other needy families throughout the Chicagoland area. These families had anywhere from one to 14 children, who ranged from one month to 17 years old. Every family Kelso-Burnett visited was grateful and excited. In the largest of the families, the grandmother is a foster parent who takes children in off the streets. The toy drive team reaches out to this family every year, and while the size of the family grows with every visit, so do the children's smiles!

Unfortunately, Toys for Tots was unable to help out as they had in previous years, so everyone's efforts this time around played a significantly higher role in the success of the 8th Annual K-B Toy Drive. Special thanks go out to Paul Ehr, brother of Vice President and Gurnee Branch Manager Carl Ehr, for providing a van full of toys through the Treasure Chest Foundation. Additionally, thanks to everyone who gave their time to participate in the toy drive and all those who donated and made a large difference in many needy people's lives this past holiday season.

Pablo Albuja of Contech MSI Co. spearheads the Annual K-B Toy Drive and had these touching stories to share from his firsthand experiences this past holiday season:

- *"We had the privilege to stop at the home of a Grandmother who had lost her daughter a few months prior to an asthma attack. The one-year-old grandson was so excited to see the toys being brought in and was jumping around when he saw a Nerf football that was in one of the boxes. The grandmother could not hold back her tears as she thanked all of us on our way out."*
- *"A few days after Christmas, we were able to provide some toys to a family who had lost everything right before the holidays. We happened to have a small handful of toys as a reserve for the family's two boys, and it just so happened that what we gave them was exactly what they wanted for Christmas!"*

Over the past 8 years of having the K-B Toy Drive, there have been many tears and smiles of joy from children and parents alike. Thank you again to all who donated and gave their time for the 8th Annual K-B Toy Drive and we look forward to more smiles again next year.



*"Christmas 2010 is now behind us, but not the memories left etched on the minds and in the hearts of those you helped to bless during this past holiday season by helping to support Taproots' 7th annual Project Uplift Christmas Outreach. Because of your generosity and caring thoughtfulness, many children and their families were blessed with gifts, food and some precious, unforgettable holiday memories in the midst of a difficult and frustrating time. None of this would have been possible without your kind, thoughtful hearts and generosity. The staff and Board of Directors of Taproots, Inc., once again, thank you for "partnering" with us to make a difference in the lives of the families we serve."*

- Ruby Taylor, Executive Director of Taproots, Inc.



## KELSO-BURNETT CO.

Chicago • Rolling Meadows  
Rockford • Gurnee

---

Kelso-Burnett Co. Headquarters  
5200 Newport Drive  
Rolling Meadows, IL 60008

---

**(847) 259-0720**

**[www.kelso-burnett.com](http://www.kelso-burnett.com)**



KELSO-BURNETT CO.

**Electrical Construction • Voice & Data Communication • Life Safety**

---

**We are an employee-owned company that combines advanced technologies with superior workmanship to provide the highest-quality design, construction and project management available in the electrical contracting industry.**

**Since 1908**

---



The safety department at Kelso-Burnett offers OSHA 10-

and 30-hour classes. For more information or to schedule a class, contact Scott Johnson at (847) 483-3826 or Cathy Kay at (847) 483-3827.



### **NFPA 70E Training**

Kelso-Burnett continues to train employees and clients on the NFPA 70E requirements. Only an employee who is certified as an “Electrically Qualified Worker” may approach and work on live systems. He or she must also utilize an Energized Work Permit. Contact Cathy Kay at (847) 483-3827 if you would like to schedule a training session.